

## **New Trade Deals**

PRINCIPALS	PROJECT / NATURE OF DEAL	COST	FINANCING	STATUS
Canada from U.S.	Air Canada purchases 30 Boeing 767s	\$1.39 bn	NAV	Purchase approved by Air Canada directors
Rumania from Brazil	Rumania will buy from Brazil 50 million tons of iron ore between 1980 and 1990: Brazil will buy sounding devices and other oil industry equipment, specialty steels and non-ferrous metals, and technological cooperation from Rumania	\$1 bn		signing expected around July 18
Poland from Japan	<ol> <li>\$450 mn for foundry and chemical equipment and semi-finished textile goods;</li> <li>\$70 mn for steel products;</li> <li>\$370 mn extension of unused earlier credits</li> </ol>	\$900 mn total'	Japanese banking consortia	ΝΑν
Kenya from various	1979-83 national development plan	NAv	\$200 mn. Euroloan	Loan completed
Guinea from Iraq	Iraq provides financing for Konkoure Dam (will supply electricity to an aluminum foundry), confirms participation in joint Arab-Guinea project at Ayekoye to exploit local bauxite and produce aluminum	NAv	\$100 mn.	Loan provided
China from U.S.	Six prospector seismic data processing systems purchased from Applied Devices Corp.	\$5.7 mn	NAv	Deal approved by both U.S. Commerce
		• •		Dept. & Nato's Cocom
Iran from various	Iran cancels export-segment of nearly completed natural- gas pipeline that was to supply USSR, W. Germany, France, Austria, and Czechoslovakia	\$3 bn.	NAv	Public announcen ent

U = Undetermined NAp = Not applicable NAv = Not available I=deal signed II=in negotiation III=preliminary talks

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Gold	July 16	292.80	<b>-</b> 3.00
London afternoon fixing	17	296.30	
	18	302.15	290
	19	299.15	- 280
			20
			- 260
			Δ <sub>250</sub> δ/1 6/8 6/15 6/22 6/29 6/6 6/13 6/20
The dollar in deutschemarks New York late afternoon	July 13	1.8253	
	16	1.8165	
	17	1.8155	7.90
	18	1.8050	<b>b</b>
			-1.85
The dollar in yen	July 13	217.15	6/1 6/8 6/15 6/22 6/29 6/6 6/13 6/20
New York late afternoon	16	216.05	
	17	216.30	220
	18	213.25	- 210
			- 200
The dollar	July 13	1.6650	6/1 6/8 6/15 6/22 6/29 6/6 6/13 6/20
in Swiss francs	Joly 13 16	1.6350	-1.80
New York late afternoon		1.6360	
	17		-1.75
	18	1.6280	
			-1.70
The Detated as and			L1.65
The British pound in dollars	July 13		6/1 6/8 6/15 6/22 6/29 6/6 6/13 6/20
New York late afternoon	16	2.2550	-2.20
	17	2.2790	-2.15
	18	2.2850	-2.10
			205
			L <sub>1.00</sub>
			6/1 6/8 6/15 6/22 6/29 6/6 6/13 6/20