

WORLD TRADE REVIEW

New trade deals

PRINCIPALS	PROJECT/NATURE OF DEAL	COST	FINANCING	STATUS
India from U.S.S.R.	2 giant canals for drought prevention	\$25 bn.	Over 15 yr. construction period	V
Yugoslavia from U.S. and others	Petrochemical complex at Krk, Yugoslavia for DINA Petrokemija (a joint venture of INA-Industrija & Dow Chemical)	\$1 bn.	Manufacturers Hanover Ltd., with credits from the "Ex-Im" banks of Holland, Germany, France, Britain	III
People's Republic of China from U.S.	Chase Manhattan will build China Foreign Trade Center in Peking	\$200 mn. plus	\$30 mn. initial credit	---
Republic of Korea from World Bank	Major project (dam, power plant, & transmission facilities) in the Han River basin	\$150 mn.	\$125 mn. loan	---
Romania from World Bank	Livestock, irrigation and drainage works	NAv	2 World Bank loans	---
Lufthansa from Airbus	25 Airbus A310 jets, with option for 25 additional planes	\$810 mn.	NAv	I
Societe Metallurgique with Irish Steel Holdings Ltd.	Joint marketing of a range of products	NAp	NAv	N

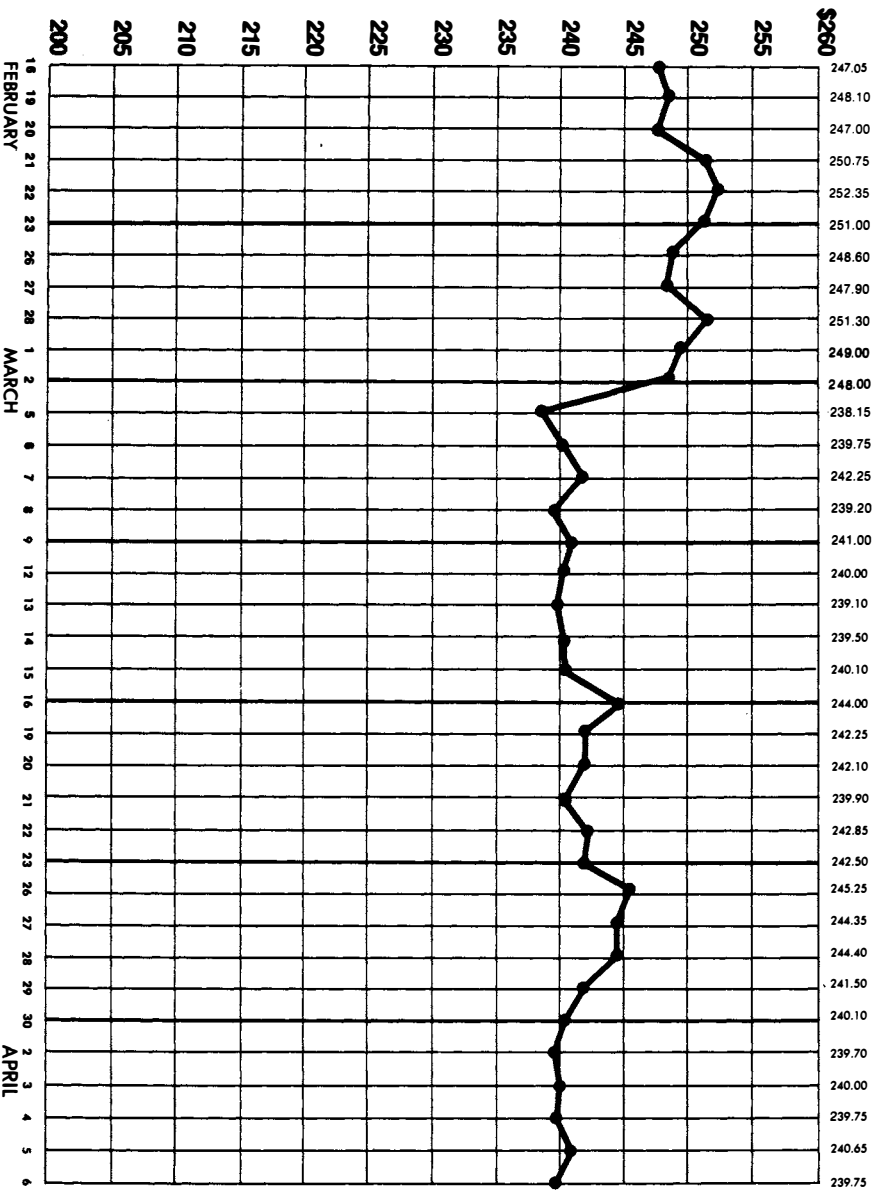
U = Undetermined
 NA_p = Not applicable
 NA_v = Not available

***Status:**
 I = signed, work in progress
 II = signed, contracts issued
 III = deal signed
 IV = in negotiation
 V = preliminary talks

[THIS PAGE IS INTENTIONALLY BLANK]

Gold

London afternoon fixing



The Dollar

In deutschemarks. New York closing

